

TOWN OF BRISTOL and TOWN OF BARRINGTON, RI

INVITATION FOR RFQ/RFP
BID #850
PUBLIC-PRIVATE PARTNERSHIP FOR ON-SITE SOLAR PROJECTS

Attachment A
Town of Bristol

BID FORM

NAME AND ADDRESS OF BIDDING FIRM:

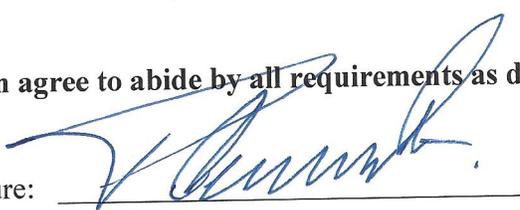
Beaumont Solar
10 Dorrance Street, Suite 700
Providence, RI 02903

I herein agree to abide by all requirements as detailed in the "Invitation for Bid #850".

Signature: _____

Printed Name & Title: _____

Date: _____



Phil Cavallo, President + CEO

11-9-16

TOWN OF BRISTOL and TOWN OF BARRINGTON, RI

INVITATION FOR RFQ/RFP
BID #850
PUBLIC-PRIVATE PARTNERSHIP FOR ON-SITE SOLAR PROJECTS

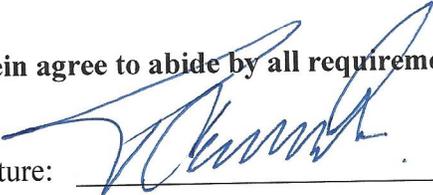
Attachment A
Town of Barrington

BID FORM

NAME AND ADDRESS OF BIDDING FIRM:

Beaumont Solar
10 Dorrance Street, Suite 700
Providence, RI 02903

I herein agree to abide by all requirements as detailed in the "Invitation for Bid #850".

Signature:  _____

Printed Name & Title: Phil Cavallo, President + CEO

Date: 11-9-16

TOWN OF BRISTOL and TOWN OF BARRINGTON, RI

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ATTACHMENT B
Non-COLLUSION AFFIDAVIT
To Be Completed, Notarized, and Submitted With Bid

State of Rhode Island
County of Bristol

" Beaumont Solar, Bidder, being first duly sworn, deposes and says that he or she is Owner of the party making the foregoing bid that the bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the bid is genuine and not collusive or sham; that the Bidder has not directly or indirectly induced or solicited any other Bidder to put in a false or sham bid, and has not directly or indirectly colluded, conspired, connived, or agreed with any Bidder or anyone else to put in a sham bid, or that anyone shall refrain from bidding; that the Bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the Bidder or any other Bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other Bidder, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the bid are true; and further, that the Bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid."

11-9-16
Date

Beaumont Solar
Bidder name
(Person, Firm, Corp.)

10 Dorrance Street, Site 700
Address

Providence, RI 02903
City, State, Zip

New Bedford, MA
(Signed at)


Authorized Representative

Phil Cavallo
Representative's Name

President + CEO
Representative's Title

TOWN OF BRISTOL and TOWN OF BARRINGTON, RI

INVITATION FOR RFQ/RFP
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ATTACHMENT C

**BIDDER'S STATEMENT
REGARDING INSURANCE COVERAGE**

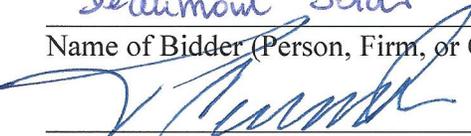
BIDDER HEREBY CERTIFIES that the Bidder has reviewed and understands the insurance coverage requirements specified in the Invitation for Bid No. 850, Public – Private Partnership for On-Site Solar Projects. Should the Bidder be awarded the contract for the work, Bidder further certifies that the Bidder can meet the specified requirements for insurance and agrees to provide the Town with a certificate of insurance which names the Town of Bristol and the Town of Barrington as an Additional Insured for the work specified.

Insurance Required:

- Workman's Compensation in compliance with statutory limits
- Comprehensive General Liability Insurance of at least \$1,000,000.

Beaumont Solar

Name of Bidder (Person, Firm, or Corporation)



Signature of Bidder's Authorized Representative

Phil Cavullo, President + CEO

Name & Title of Authorized Representative

11-9-16

Date of Signing



CERTIFICATE OF LIABILITY INSURANCE

BEAUSOL-01

PATRA5

DATE (MM/DD/YYYY)

4/29/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Smith Brothers Insurance, LLC. 68 National Drive, Suite 2 Glastonbury, CT 06033	CONTACT NAME: Laurie A. Winter	FAX (A/C, No):	
	PHONE (A/C, No, Ext): (860) 652-3235 266	E-MAIL ADDRESS: lwinter@smithbrothersusa.com	
INSURED Cavallo- Cavallo Inc dba Beaumont Solar Co 200 North Street New Bedford, MA 02740	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Continental Insurance Co.		35289
	INSURER B: Continental Casualty Company		20443
	INSURER C: National Fire Ins Co of Htdf		20478
	INSURER D:		
	INSURER E:		
INSURER F:			

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR		6018110292	04/18/2016	04/18/2017	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS		6018110308	04/18/2016	04/18/2017	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000		6018110311	04/18/2016	04/18/2017	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N/A	6018110289	04/18/2016	04/18/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E L EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E L DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Evidence of Insurance.

CERTIFICATE HOLDER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Kimberly S. Connolly

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TOWN OF BRISTOL and TOWN OF BARRINGTON, RI

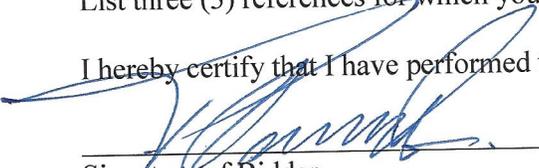
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ATTACHMENT D

BIDDER STATEMENT OF RELEVANT EXPERIENCE

List three (3) references for which your firm provided service within the last five years.

I hereby certify that I have performed the work listed below.



 Signature of Bidder

DESCRIPTION	DATES	CONTRACT AMOUNT	CUSTOMER CONTACT	CUSTOMER TELEPHONE
New Bedford, MA: Sullivan's ledge, EPA Sporjund site (ground array) - 1760 kW	9-4-2014	\$2,029,650	Neil Mellor	508-427-1641
Newton, MA: Newton Public Schools (4 rooftops) - 685.425 kW	9-1-2013	\$1,995,390	Paul Makris	508-598-3029
Fisher Road Solar Dartmouth, MA 6000 kW	4-9-2014	\$11,954,379	Paul Makris	508-598-3029

Additional projects of interest:

- Plymouth Rising Tide charter school (rooftop) 100.776 kW, 3-17-2011
- Falmouth, MA, Falmouth Academy (2 rooftops) 76.59 kW, 12-1-2010

Town of Bristol, RI
Town of Barrington, RI
Public-Private Partnership for on-site solar projects
BID #850



200 North Street
New Bedford, MA
02740

Additional Information to be Provided:

1. Company ownership. If incorporated, the State in which the company is incorporated and the date of incorporation.

Cavallo-Cavallo, Inc. dba Beaumont Solar is privately owned, and was incorporated on November of 2005 in Massachusetts

2. Location of the company offices.

Beaumont Solar headquarters are located in New Bedford, Massachusetts (200 North Street, New Bedford, MA 02740).

The company has expanded and recently opened an office in Providence, Rhode Island (10 Dorrance Street, Suite 700, Providence, RI 02903).

3. Number of employees both locally and nationally.

Beaumont Solar has 75 employees locally, and 80 nationally

4. Location(s) from which employees will be assigned.

Beaumont Solar will source all employees from Rhode Island, which are domiciled in Rhode Island, and will adhere to strict 3:2 ratio of RI licensed electricians to RI apprentices. All employees on the job will be OSHA certified, drug tested, and will have restrictions on cell phone use as well as no smoking, along with CORI certification. The field employees will be Local 99 IBEW based, and will adhere to all labor laws regarding prevailing wage, where applicable.

5. Name, address, and telephone number of the Bidder's point of contact for a contract resulting from this Bid.

Joanna Hamblin
Marketing Director
Beaumont Solar
Email: joanna@beaumontsolarco.com
Office: 508-990-1757 ext. 203

6. Company background/history and why Bidder is qualified to provide the services described in this Bid.

Beaumont Solar is uniquely qualified to perform this work, due to our long history of working with cities, towns and municipalities. The company has implemented solar projects for 15 schools, along with major projects for the city of Newton, MA; Melrose, MA; Silver Lake Regional School District; City of New

Bedford, MA; Town of Carver, MA; Rising Tide Charter School; Falmouth Academy; Sturgis Charter Schools.

The company has implemented projects on superfund sites as well as on capped landfills, and brownfields. Our experience has led us to create a repeatable practice on the key disciplines of solar. Namely: brownfields, greenfields, superfund sites, rooftops both low slope and steep slope, and carports.

Beaumont Solar is a leading, full-service solar developer and Engineering, Procurement & Construction (EPC) company. We specialize in the development, design, building and long-term operation & maintenance (O&M) of solar systems in the commercial & industrial (C&I), utility, agriculture and public sectors. With a long history dating back to 1918, we have the experience, infrastructure and expertise to help maximize the value of underutilized assets (rooftop, carport, landfills, hazmat sites, and land). We help structure financing; both debt and tax equity, provide off-taker power agreements and ground or rooftop leases and determine site feasibility. Beaumont works closely with customers to help them meet financial, energy and sustainability goals by identifying the most efficient systems and cost effective financing. With offices in MA, and RI, we provide installation and support across the USA. To learn more, please visit <http://www.beaumontsolarco.com>.

7. Length of time Bidder has been providing services described in this Bid. Please provide a brief description.

With over 200 projects and 35 MW of solar deployed, Beaumont has been developing solar since 2007. Additionally, Beaumont has significantly contributed to growing New Bedford's solar footprint, clinching the distinction as the city with the most solar, based on per capita installed capacity, with labor sourced locally. With solar projects in the 250 kW to 10 MW range, Beaumont helps mid-market (commercial, industrial, agricultural and municipal) customers gain competitive advantage by lowering their operational expenses and improving their bottom line, while meeting sustainability goals.

8. List of any and all subcontractors to be used for any services related to the Project.

Northern Tree – John LaValley: jlaalley@northerntree.com
GAF – Sean Kelly: sekelly@gaf.com
Centimark – Jonathan Potter: jonathan.potter@centimark.com
Davol – Steven Davol: stevend@davolinc.com

9. Copy of RI General Contractor's License in accordance with RI General Law.

Enclosed

10. The specification sheets of PV equipment to be used for the Project.

Enclosed

[Signature]
 Signature of Registrant

If found on these return card to
 Department of Administration
 R.I. Building Commission
 R.I. Contractors Registration and Licensing Board
 Providence, R.I. 02909-5859

This card is issued only to the named registrant and may not be transferred to, or used by any other person.
 This card must be carried by the registrant at all times for Building Officials for permit
 processing in R.I. pursuant to regulations of R.I. General Law 5-85, et. seq.

53138 052052022 AM

 **STATE OF RHODE ISLAND**
 CONTRACTORS' REGISTRATION
 AND LICENSING BOARD

REGISTRATION NO. 35985 EXP. DATE 1/23

REGISTRANT'S NAME CAVALLO-CAVALLIO NICOLA BEAUM

AUTHORIZED REPRESENTATIVE PHILIP P. CAVALLO

DRIVER'S LICENSE # MA 558520525 EXECUTIVE DIRECTOR *[Signature]*

Beaumont Solar
 Public-Private Partnership for on-site Solar Projects
 Bid #850

EPC Pricing

Property	System size in kW	Price per Watt	Total price (includes bonding)
Barrington High School	540	\$1.90	\$1,026,000.00
Mt. Hope High School	675	\$1.85	\$1,248,750.00
Nayatt Elementary School	162	\$1.95	\$315,900.00
Barrington Middle School	250	\$1.90	\$475,000.00
Primrose Hill School	162	\$1.95	\$315,900.00
Barrington Bristol Landfill	4,200	\$1.75	\$7,350,000.00
Total	5,989		\$10,731,550.00

Lease Rental Income	Annual
Barrington Bristol Landfill	\$85,000.00
Mt. Hope High School	15,000.00
	<u>\$100,000.00</u>